**NST: Explanation for the difference in operating result of 2015**

On 07/04/2015, Ngan Son Joint Stock Company explained the difference in operating result of 2015 as follows:

1. The profit after tax on the audited FS 2015 of the Company was negative amount

- Profit of 2015 was VND -25,070,163,736 because the Board of Managers of the Company considered and calculated carefully the damage of the fire disaster on 19/08/2015.

- The difference of VND (3,165,966,954) between FS 2015 and audited FS 2015 caused by the retroactive adjustments according to the conclusion of State auditor

- Reason for the retroactive adjustment: As at 26/01/2016, the Company received a report of State Auditor. Therefore, the FS 2015 announced on 20/01/2016 did not include the adjustments according to the proposal of State auditor

2. Solutions

- Restructure the Company to reduce the cost and suit with the production scale

- Focus on the financial activities and efficiency of the use of proceeds.

- Usually review, construct and issue the regulations on expense, economic norms and internal expense, etc.

- Usually research the input price; search and diversify the source and maintain the quality

- Focus inland market, maintain and increase the sale volume.

- Actively research and develop new products to improve the quality and meet the requirements of customers

- Expand the consumption market to both domestic and foreign customers to improve the sale volume